

IN PARTNERSHIP WITH **SOVISION**



MAKING THE JOURNEY TO THE CLOUD SIMPLE FOR ECOSURETY



OVERVIEW

- ecosurety is a leading provider of specialist waste management services and environmental sustainability consultancy
- They are based in Bristol and operate with leading organisations across the UK
- South West based IT services consultancy soVision were able to offer the local support their client values
- The potentially complex journey to the cloud was made simple for all partners by drawing upon the O-Cloud and related support from Outsourcery

www.ecosurety.com

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Birger SchaathunIT Manager, ecosurety

POTENTIALLY COMPLEX CHALLENGE

One of the key challenges for IT managers today is how to move ageing infrastructure to the cloud. Often, clarity is needed around which cloud services to choose, which workloads to move, when to schedule down-time and how to safely migrate data.

ecosurety needed to migrate ten servers from their old hosting environment – containing a mixture of physical and virtual systems, to a secure, robust cloud-based hosting environment.

This required a clear cloud migration solution that benefitted from simple processes and tailored step-by-step support from a trusted partner.

THE PARTNERSHIP SOLUTION

soVision was able to meet this increasing client need by offering the highest-quality secure cloud solutions to its customers, alongside its extensive experience as a managed service provider.

The company's partnership with Outsourcery enabled it to gain access to market-leading, cutting-edge, enterprisegrade data centre infrastructure, without having to invest in its own full data centre facility. This enabled soVision to implement a comprehensive yet cost-effective Infrastructure-as-a-Service (IaaS) solution for ecosurety.

Despite the potential pitfalls of such a large-scale migration, diligent design planning and project management enabled the team to manage the process seamlessly.



MIGRATION SUPPORT

The navigation of the potentially fraught migration process was made straight-forward by the support provided by soVision and Outsourcery, which included:

- Technical qualification and scoping of the proposed solution
- · An in-depth workshop, covering high level design
- A migration project plan, including dates, risks, User Acceptance Testing (UAT) guidelines and a sign-off schedule
- Plan execution delivered by an expert project management team

soVision managed to completely migrate ecosurety very quickly and seamlessly with no disruption to the user experience. This was particularly aided by the use of soVision migration tools which provided a solution to migrate ecosurety and have them completely up and running on the hosted solution within a matter of few days.

Following implementation and migration of the new provision, Outsourcery's control panel enables ongoing management of the live solution to be handled by soVision.

This enables the company to preserve its close relationship with ecosurety, while still being able to rely on Outsourcery for any back-end support when required.

BUILDING STRONG LASTING RELATIONSHIPS

Alex Wellings, IT Implementation Manager at soVision, commented: "We have full access to Outsourcery's cloud service through our own dedicated portal. This gives us full management of the impemented solution on behalf of the customer.

"As a managed service provider that is passionate about the relationships it holds with local companies, this is especially important to us, and enables us to build strong, long-lasting relationships with our customers."

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Birger Schaathun, IT Manager at ecosurety, added: "Our decision to partner with soVision and Outsourcery for this project has helped us to implement a cloud-based hosting solution that will stand us in good stead for the coming months and years.

"For us, the most impressive aspect of the project was the migration process — it was so seamless and troublefree that most of our staff wouldn't have realised we were changing our hosting environment had we not told them beforehand."

Joanna Hitching's, Partner Account Manager for Outsourcery concluded: "We've invested heavily in our enterprise-grade, Ofcom-regulated cloud platform, the O-Cloud, from which we deliver all our solutions.

"The O-Cloud has been built using the latest technologies from world-class suppliers to ensure high availability and resilience for the organisations we work with.

"Our aim is to make sure transitioning to the cloud is pain-free, delivering maximum return for our partners and customers alike. It's gratifying to see this positive outcome exemplified for soVision and ecosurety."

