OUTSOURCERY ®
THE CLOUD EXPERTS

IMPROVE COLLABORATION AND COMMUNICATION WITH MICROSOFT ONLINE SERVICES

WHAT ARE MICROSOFT ONLINE SERVICES?

Microsoft Online Services are a range of solutions delivered from the Microsoft cloud, enabling businesses to access the best communication and collaboration tools on a subscription basis. Microsoft Online Services enable a workforce to be productive on the go, with a familiar user experience and seamless access to business solutions from multiple devices. Users simply log in once to securely access emails, documents, customer records and more. All Microsoft Online Services come with enterprise-grade security, so user information is safeguarded at all times.

OFFICE 365

Office 365 connects teams using the latest productivity tools, combined with business grade communications solutions. Users can collaborate with colleagues from virtually any location, using file-sharing, instant messaging, conferencing and emails.

CRM ONLINE

With CRM online, users can view and manage customer interactions from one centralised source with a range of reporting capabilities and pipeline tracking. CRM online can also help reduce costs, organising and automating business processes in sales, marketing and customer service.

WHY OUTSOURCERY?

EASE OF DEPLOYMENT

Outsourcery makes it easier to deploy Microsoft Online Services. Our team of dedicated 'cloud experts' can assist at every stage of your journey, from transitioning to the cloud to ongoing cloud support. We've even been awarded Microsoft Cloud Deployment status demonstrating our extensive know-how and access to resources.

CLOUD EXPERTISE

At Outsourcery, we have proven expertise so you can be confident in our abilities. We are a Microsoft Cloud OS Partner with eight Microsoft Partner Competencies. Our proficiency in deploying cloud services and the experience of our cloud specialists have also earned us HP Cloud Agile status.

INTEGRATED CLOUD SOLUTIONS

Outsourcery offers additional solutions to complement Microsoft Online Services, ensuring that all your cloud needs are met. For example, we can voice-enable Office 365 Lync, making it suitable for complete PBX telephony replacement and our range of Professional Services includes email migration, to ensure that moving to the cloud doesn't disrupt your business.

> **Microsoft is focused on delivering the cloud for everyone, on every device. It's a unique approach that centres on people – enabling the devices you love to work with the services you love, and in a way that works for IT.**

Satya Nadella, CEO, Microsoft

OFFICE 365

MICROSOFT OFFICE PRODUCT SUITE

Use the latest integrated Microsoft Office programmes

- Access the Office suite you're familiar with including; Word, PowerPoint, Excel, OneNote and more
- Edit documents on the go, directly from any web browser

EXCHANGE ONLINE

Seamlessly connect email, calendar and contacts

- Easily manage it all from virtually any location or device
- Benefit from premium anti-virus and anti-spam protection

LYNC ONLINE

Communicate using instant messaging and conferencing

- Interact via a single interface and effortlessly switch between functions for a seamless experience
- Hold online audio or video conferences with document and screen sharing for effective collaboration

SHAREPOINT ONLINE

Share business information from one centralised source

- Store, share and collaborate online with colleagues – user permissions and version control provide enhanced security
- Social features like blogging combine with collaboration tools such as tracked changes, ensuring users are always up to date

CRM ONLINE

CRM ONLINE

Manage customer relationships from a single source

- Access customer relationship information from one interface, with sales, marketing and support functions
- Track pipeline, internal workstreams, support cases and more
- Convert leads and drive sales – with customer data at the heart of decision making

SUPPORT IN THE CLOUD

CLOUD READINESS

We understand that moving to the cloud can be a complex process. We will work with you to devise a cloud strategy tailored to your business, whether you need a full or a hybrid solution.

CLOUD TRANSITION

When you're ready to go cloud, we will ensure the move goes smoothly.

CLOUD SUPPORT

We provide ongoing support, so you get the most out of the cloud.

GETTING YOU STARTED

All you need to get started is a computer and an internet connection. Our dedicated cloud experts can guide you through the rest, helping you select the right solution for your business and getting you started on your journey to the cloud.

Get in touch for a free demonstration or 30 day trial.

CHOOSE THE CLOUD EXPERTS

Outsourcery is a leading UK provider of IT and communications solutions, delivering cloud services to organisations of all sizes since 2007.

We've invested heavily in our enterprise-grade, Ofcom-regulated cloud platform, the O-Cloud, which has been built using the latest technologies from best-of-breed partners to ensure high availability and resilience for the businesses we work with.

Outsourcery is a member of the Microsoft Cloud OS Network – a highly selective worldwide consortium of 25 Cloud Services Providers (CSP) committed to building solutions on the Microsoft Cloud Platform – and an HP Cloud Agile partner. And of course we hold all the accreditations you would expect from a world-leading CSP, including ISO 27001, 9001 and 14001 standards and the Cloud Industry Forum's Code of Practice certification.

As the cloud experts, our aim is to make sure transitioning to the cloud is pain-free, delivering maximum return for our partners and customers alike. The expertise of our teams, combined with our in-depth consultancy and support capabilities, ensure our cloud services can be fully integrated and tailored to meet your business needs.

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www.outsourcery.co.uk

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