



# ASSURED CLOUD SERVICES FOR THE UK PUBLIC SECTOR

**UK-based Cloud Services Provider (CSP)**  
**Outsourcery is helping the UK public sector to adopt agile, secure and cost-effective cloud solutions.**

## WHAT IS ASSURED CLOUD FOR GOVERNMENT?

Outsourcery's Assured Cloud for Government offering is developed with the needs of UK public sector in mind and available from Outsourcery's highly secure, robust O-Cloud platform, which is already trusted and relied upon by a number of FTSE 100 companies. With solutions that are compliant with the new Government Security Classification Policy (GSCP) and as a certified Public Services Network (PSN) service provider, Outsourcery delivers UK-based and UK-supported flexible and on-demand cloud services. Outsourcery's offering has been accredited by the CESG Pan Government Accreditor (PGA), thus meeting all government security regulations.

Outsourcery has completed rigorous accreditation and testing processes, to offer an Assured Cloud for Government solution that is designed to meet the needs of government bodies with a responsibility to protect and restrict access to critical or sensitive data in the cloud. Outsourcery has the expertise to offer a range of cloud services, from Infrastructure as a Service (IaaS) through to Software as a Service (SaaS), including Unified Communications (UC), email and CRM. This is combined with a thorough understanding of government security requirements and embedded security for the protection of cloud infrastructure and ICT services. Outsourcery offers OFFICIAL and OFFICIAL SENSITIVE cloud services, with connectivity options ranging from the internet through to PSN Protect. OFFICIAL and OFFICIAL SENSITIVE are the UK government's classifications for the majority of information created or processed by the public sector.

**Many government departments already use G-Cloud, but IT costs are still too high. One way we can reduce them is to accelerate the adoption of cloud across the public sector to maximise its benefits. The Cloud First policy will embed the skills a modern civil service needs to meet the demands of 21<sup>st</sup> century digital government and help us get ahead in the global race.**

**Francis Maude, Minister for the Cabinet Office**

## SPECIALIST SUPPORT

Outsourcery provides the accredited cloud services needed to meet public sector standards, in line with the UK government's introduction of a 'Cloud First' policy. As part of this unique offering, Outsourcery can also provide specialist cloud support services to help public sector organisations devise a tailored cloud strategy and manage the cultural changes required for cloud adoption, as the public sector moves towards disaggregated operating models. The integration, deployment and support needed for a smooth cloud transition is all part of Outsourcery's cloud offering.

Outsourcery's dedicated team of cloud experts understands that government authorities and public sector bodies may need to deploy a hybrid cloud (on-premises and cloud-based) solution.

Outsourcery's public sector cloud solutions can be fully integrated with existing on-premises solutions to create a hybrid solution that meets organisational needs.

Working with best-of-breed partners like Microsoft, Dell and HP, Outsourcery can provide a 'platform of choice' support and integration service, thus enabling organisations to integrate and manage their cloud services in a way that works together seamlessly, resulting in the best possible end-user experience.

## WHY CLOUD?

The formal introduction of a 'Cloud First' policy for government is driving increased adoption of cloud services within the public sector. Authorities are beginning to move away from purchasing solutions from large suppliers, with tie-ins to long contracts, in favour of more agile IT and communications (ICT) services that offer a more commoditised service. Cost savings, ICT consolidation and greater agility (as well as scalability) all make a compelling business case for the cloud.



# GOVERNMENT BENEFITS

## ACCESS TO VALUE-ADDED SERVICES

Improve communications, interactions and responsiveness between departments and the public, with access to the latest technology on a monthly payment model (without large upfront fees). As cloud services can be centrally managed, IT workers are freed from a 'keep-the-lights-on' approach, providing more time for creative problem-solving and value-added services.

## STREAMLINE IT COSTS

Get the ICT resources you need with less upfront capital procurement and a switch to a subscription-based 'pay as you go' model, ensuring the delivery of longer-term cost savings.

## BENEFIT FROM SCALABLE SOLUTIONS

Adjust cloud-based resources up and down to meet real-time needs, or offload on site data to the cloud as needed to improve operational efficiencies.

## SUPPORT FLEXIBLE AND REMOTE WORKING

Depending on the level of security required, users can benefit from flexible working and organisations can control how and where cloud services are accessed. Users can, with the right permissions, access the tools and information they need from anywhere on any device, supporting flexible working and continuity of operations.

## STAY COMPLIANT

Meet a range of security standards and with defined processes in place, Outsourcery's cloud services can help meet public sector and government policy compliance requirements – so organisations can rest assured they are managing their ICT requirements in line with the latest government regulations and policies.

# CLOUD SOLUTIONS

## SECURITY AND COMPLIANCE GUARANTEED

Outsourcery offers accredited cloud solutions with a robust and flexible approach to security. Outsourcery has worked with CLAS consultants to ensure it has the necessary document sets and assurances to demonstrate capability to deliver services where data has been protectively marked as OFFICIAL and OFFICIAL SENSITIVE (formerly IL2). Working in collaboration with Microsoft and Dell, Outsourcery has also developed UK sovereign assured cloud services, with CESG PGA at OFFICIAL and OFFICIAL SENSITIVE levels, with Information Assurance in to the PSN Protect (formerly IL3) – this offering is the only UK Microsoft cloud-based public sector platform of its kind.

## DATA SOVEREIGNTY

Outsourcery is UK-based and the Assured Cloud for Government platform is situated across two secure, managed UK data centres, offering a highly redundant and resilient service, with geo-dispersed data replication.

## INFRASTRUCTURE-AS-A-SERVICE (IAAS)

Compute resources, storage and networking capabilities are supplied by Outsourcery and offered on demand to replace on-premises servers, for test and development or production workloads. Outsourcery's Assured Cloud for Government offers a range of high performance, configurable Virtual Machines on Windows and Linux operating systems.

## SOFTWARE-AS-A-SERVICE (SAAS)

Outsourcery offers technologies that work together seamlessly, including CRM, Exchange and Lync which can fully replace legacy PBX telephony systems. Secure messaging, conferencing, desktop-sharing and email combine for a collaborative end-user experience.

## TRANSITIONAL SERVICES

Cloud strategy planning, design, deployment and stringent SLAs are all managed by security-cleared and experienced personnel.

# HOW DO I PROCURE?

As part of the Cabinet Office's target to get 50% of public sector ICT spend on to public cloud, the Cabinet Office has developed the Digital Marketplace. Outsourcery works hard to ensure it is always available on the latest issue of the G-Cloud, in order to maximise the availability of solutions for public sector organisations – all Outsourcery solutions can be purchased via this platform. Buying through the Digital Marketplace has many benefits for government and public sector organisations, including absolute transparency of providers and the services they offer, along with a demonstrable commitment to an efficient buying cycle.

**To learn more about Outsourcery's Assured Cloud for Government or for a free, no-obligation cloud consultation, email [publicsector@outsourcery.co.uk](mailto:publicsector@outsourcery.co.uk).**

# CHOOSE THE CLOUD EXPERTS

**Outsourcery is one of the UK's leading providers of cloud-based IT and communications (ICT) business solutions, delivering cloud services to customers of all sizes since 2007.**

We work with you to ensure your transition to the cloud is pain-free and delivers maximum return for your business. This is delivered through our in-depth consultancy and support capability, which means that your cloud services can be integrated and customised to meet your business objectives.

Our aim is to integrate with or completely remove the need for you to have a 'comms room' and your own ICT infrastructure, allowing you to switch your ICT payment model from 'capex' to 'opex'.

For that reason, we've invested heavily in our cloud platform, which we call the O-Cloud. This has been built using the latest technologies from best-of-breed partners such as Microsoft, HP, Dell and Telecity Group, to ensure high availability and resilience for your IT solutions.

After less than three years in the sector, Outsourcery was named as Microsoft's 'Hosting Solutions Partner of the Year' 2010, the first company outside of the US to be awarded this accolade. Outsourcery was also one of three finalists for the Microsoft worldwide 'Server Platform Partner of the Year' award in 2013. Outsourcery is a Microsoft Certified Partner with a total of eight competencies including three gold and five silver.

Operating throughout the UK, Outsourcery is a founder member of the Cloud Industry Forum (CIF) and is ISO 27001 (Information Security), ISO 9001 (Quality Management) and ISO 14001 (Environmental Management) accredited as well as being able to deliver secure accredited solutions for the public sector.



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THE CLOUD EXPERTS